



Mihai-Cristian Petre

Date of birth: [REDACTED]

Nationality: Romanian

Gender: Male

CONTACT

✉ [REDACTED]

☎ [REDACTED]

WORK EXPERIENCE

03/2023 – 06/2023 Bucharest, Romania

● **Computer System Designer** Romanian-American University

Assist teachers, students, and employees in resolving various technical issues, including internet connectivity problems, printer errors, and other IT-related concerns.

I am the primary point of contact for troubleshooting both hardware and software issues, ensuring a smooth and efficient technological environment.

11/2023 – 02/2024 Bucharest, Romania

● **Sales Representative** Grand Hotel Bucharest (old InterContinental management group until 2021)

I spearheaded revenue growth by actively identifying and pursuing new business opportunities.

I consistently met sales targets through effective presentations, lead generation, and successful deal negotiations. Collaborated cross-functionally to ensure seamless product delivery and remained informed about industry trends for adaptive sales strategies.

EDUCATION AND TRAINING

2020 – 2023 Bucharest, Romania

● **Bachelor's degree in Computer Science** Romanian American University

Website rau.ro

2023 – CURRENT Bucharest, Romania

● **Master's Degree in Business Administration in Tourism and Aviation** Romanian American University

Website rau.ro

19/02/2024 – 04/07/2024 Milano, Italy

● **Master's Degree in Hospitality and Tourism Management** IULM University

Website <https://www.iulm.it/en/home>

Canada

● **Foundation in Travel and Tourism** IATA

Website <https://www.iata.org>

LANGUAGE SKILLS

MOTHER TONGUE(S): Romanian

Other language(s):

English

Listening B2

Reading B2

Writing B2

Spoken production B2

Spoken interaction B2

Petre

Italian

Listening A2
Reading A2
Writing A2

Spoken production A2
Spoken interaction A2

French

Listening A2
Reading A2
Writing A2

Spoken production A2
Spoken interaction A2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Digital Skills - Test Results

 Information and data literacy	ADVANCED Level 6 / 6
 Communication and collaboration	ADVANCED Level 6 / 6
 Digital content creation	ADVANCED Level 6 / 6
 Safety	ADVANCED Level 6 / 6
 Problem solving	ADVANCED Level 6 / 6

Results from self-assessment based on The Digital Competence Framework 2.1

ADDITIONAL INFORMATION

Organisational skills

- **Rau Job Fair Coordinator** I was a coordinator and my tasks were to organize and sit the companies attending the job fair, to make sure they have everything needed, and assist them for technical situations.
- **Proedus Coordinator** I've have been the coordinator for 10 teenagers. Also when we were returning home, other coordinators had different transportation and they left me in charge with more than 30 teenagers. At that time I managed the situation carefully and everyone arrived home safe.
- **School of Tourism and Hospitality Volunteer** I was in charge of numerous conferences and activities, however the most important among them are:
International Conference "Management, Leadership and Innovation Toward a Better Changing World"
Erasmus "International Summer School in Travel, Tourism and Aviation"
Promoting University at the 1 May Event in the project "Tourism, Sport, Fun and Sun"

Hobbies and interests

- **Athlete** Former professional fencing player.
Throughout my career I have won several medals at national championships, but also various medals at international competitions

Volunteering

- **2017 - 2020 Bucharest**
PROEDUS During this volunteering activity, I participated in various personal growth and cultural-sportive activities.
A conclusive example would be the summer camps where I was part of the organizing staff.cription...
- **2020 - CURRENT Bucharest**
Romanian American University Student Club of Romanian-American University.
In my 3 years of Bachelor Degree I help organizing conferences, job fairs, opening ceremonies, summer camps, winter camps and more

Deu

Extracurricular Activity with RAU

10/2021 – CURRENT

My involvement in University Activities

Bachelor's and master's Degree – Computer Science (IM) and BMTA (TMO)

- Scholarship for the whole 3 years of study with good grades and active participation to the classes
- Participating every semester to the Student Scientific Communications Session and awarded once as the 1st place
- Continuing learning with classes with foreign professors (Cryptocurrency, Korean History, Hindi classes, Marketing of the Product and more)
- Taking full advantage of the RAU facilities as Erasmus+ with Blended Short Mobilities and other activities
- Being able to promote RAU abroad with the opportunity from our partners from VIT (India)
- Participating in RAU Sport Fest where I got 2nd place in Table Tennis and 1st place in Football
- Working full time job at the University at the IT Department, when I had the opportunity to help and be involved in different university activities such as (Fair of exercise companies, Rau Job Fair, Holi Festival, Success 101 Masterclass, Calea spre succes la feminin, Generația viitoare: inserția tinerilor pe piața muncii, ECLER, Modele pentru TINeri, Supradoza de visuri Spulberate and many more)

Starting from my 3rd year I started getting involved in bigger events and being part of the organizational team.

- 2 editions of RAU Job Fair
- 2 MLIBCW Conferences
- 2 Erasmus+ Summer/Winter School
- 1 May - Travel, Sport, Sun, and Fun
- Accor Corner
- Opening and Closing Ceremony of RAU Students
- Halloween Party
- Guide for students in City Center Tour and Two Castles in One Day.

Now I am already involved in planning the next big events such as MLIBCW, 1 May, Summer School, RAU Job Fair witch are going to be AMAIZING as all we do as RAU Family.